

For you. For the injured person. For the Industry.

WE HAVE
A PASSION
FOR DOING
WHAT'S RIGHT.

HELIOS 



A Brighter Pharmacy Benefit Management Solution

Helios, the company sparked by the merger of Progressive Medical and PMSI, is unlike any workers' compensation PBM you've ever known. Our passion is for doing what's right, whether that's helping an injured worker get back to work sooner, finding innovative ways to drive down your costs, being available 24/7, or advocating for a better industry.

For insurance carriers, third-party administrators, governments, and self-insured employers, we are the PBM that lights the way from first fill to settlement, delivering enhanced:

- Savings
- Clinical outcomes
- Access
- Convenience
- Efficiencies
- Risk Mitigation
- Representation
- Information



The Helios Difference Begins with the **First Fill**

No one likes to be kept waiting—not the pharmacist trying to get approval, not the claims manager needing information, and certainly not the injured person.

Our proprietary affiliation with the nation's largest third-party biller, combined with direct contracts with virtually all of the nation's pharmacies, makes fair and accurate real-time pharmacy claim management possible. We achieve up to 98% retail network penetration, and as a result are able to take immediate action the first time a prescription is presented, and every time thereafter. This results in:

- Controlled medication cost and utilization
- Automatic application of network discounts, formularies, and customized program requirements
- Insightful and timely drug utilization reviews
- Improved claims tracking
- Enhanced patient safety

Doing the right thing means injured people benefit, as well. Our injury-specific formularies are kept current by experienced healthcare professionals, whose goal is to improve clinical outcomes and quality of life, beginning with the very first fill.



Insight to Do What's Right

Optimal therapy and proactive claim management lead to lots of good things: shorter claim lifecycles, so you're managing—and paying—only as long as needed; watchful eyes on potentially addictive prescriptions; and a faster return to daily activities for the injured person.

Our patent-pending, multivariate statistical models and predictive tools provide insightful guidance for clinical decision-making. When intervention is indicated, we investigate further, conferring with claims professionals, nurse case managers, pharmacists, and physicians to optimize therapy regimens according to evidence-based medicine and national and regional medical guidelines.

This integrated, systemic approach identifies the 10% of claims responsible for 90% of your long-term therapy costs.

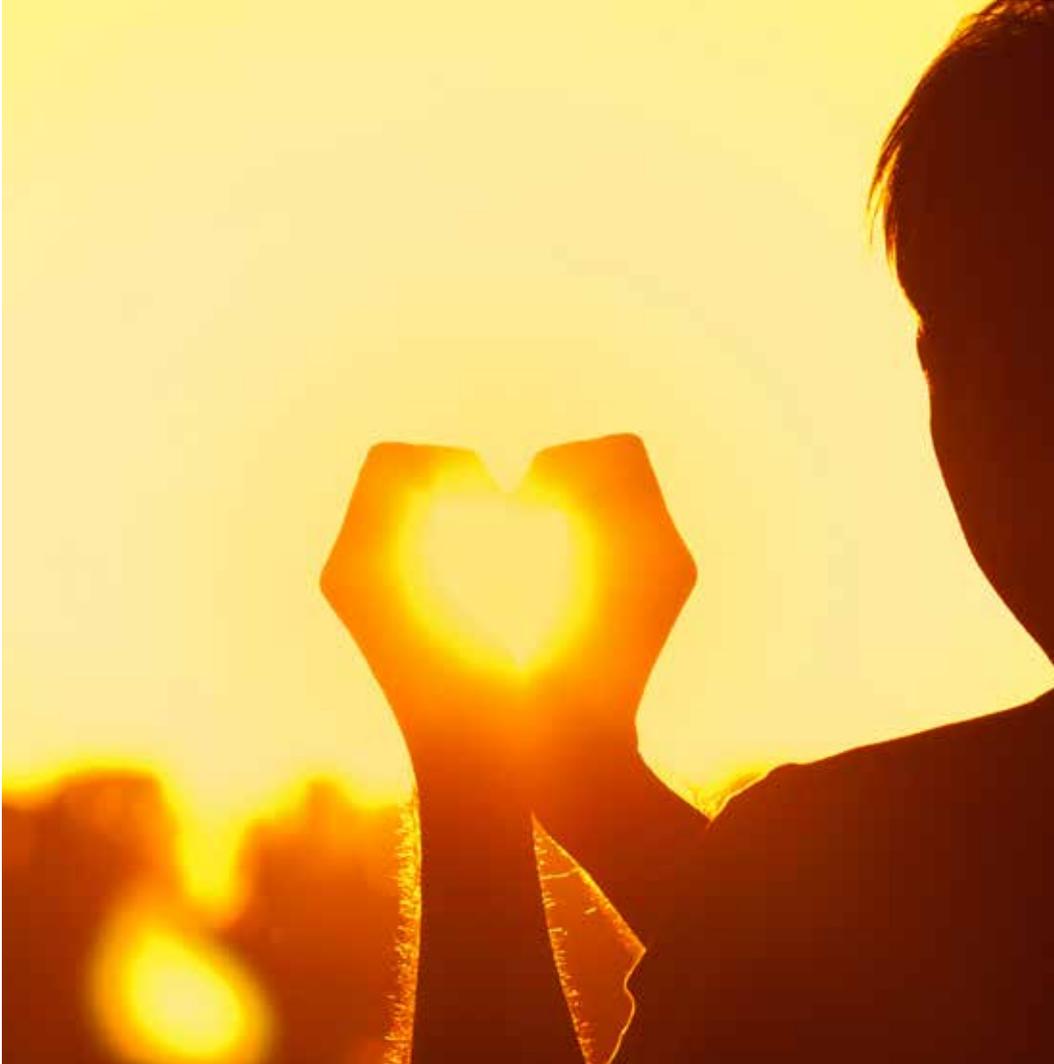


Intuitive Tools to Navigate the Path to Better Outcomes

The right tools can make any task easier. That's why Helios gives you an intuitive suite of web-based claim management tools, available when you need them. This secure, redundant platform allows you to:

- Respond to authorization requests or order services on-the-go
- Make confident, timely decisions
- Readily access insight to better understand trends
- Focus your attention and resources on the right claims at the right time

Creative solutions like these support the right kind of workflow – one that's informative, cohesive, and at your convenience.



Encompassing Ancillary Services

The road to recovery often requires more than a prescription. That's why Helios also offers a comprehensive suite of Ancillary products and services. Our DMEPOS accredited program includes Medical Equipment & Supplies, Home Health Care & Infusion Therapy, Transportation, Language Services, Physical Medicine, Catastrophic Care, and Diagnostic Services available both as a turnkey solution or on an a la carte or case-by-case basis as claim needs dictate. Additionally, we carefully select the providers that comprise our network for their service records, credentials, and expertise. This attention to detail makes certain that needed services are:

- Readily available, no matter the complexity or location
- Expertly delivered by knowledgeable and trustworthy providers
- High quality and cost-effective
- Well-managed and anticipatory



Lifting Barriers with Settlement Solutions

Only Helios has the pharmacological perspective and technological solutions to do what's right for the injured person while still targeting the lowest possible defensible Medicare Set-Aside (MSA). Our pacesetting Settlement Solutions include:

- MSA Allocations
- MSA Fund Management
- Mandatory Insurer Reporting
- Claim Forecasting Services
- Liability Future Medical Allocations

These programs cost-effectively lift barriers to settlement by facilitating interventions that pave the way to claim resolution. What's more, you'll find each of our strategies for Medicare Secondary Payer compliance to be flexible, adaptable, and backed by collaborative, service-focused partnerships.



A Sunny Hello is Just the Beginning

We are passionate about service, so when you call, you'll find everyone at Helios is committed to making things just a little bit easier for both you and the injured person. From your dedicated account manager, to 24/7/365 coverage, offices in three time zones, and accessible, hands-on leadership you can trust, Helios is there when you need us. You can rely on us to:

- Manage day-to-day needs efficiently
- Save you time and reduce costs
- Keep you up-to-date on current trends
- Address your questions and concerns accurately
- Provide timely, actionable guidance



Advocating for a Better Industry

We embrace the responsibility to act as an influential voice for positive change. You'll find Helios at the center of state and national issues, actively working in support of both you and injured people, advocating for a better industry. This means:

- You'll know when recent changes might affect the way you manage your program
- Be informed about national issues
- Learn about the latest trends in a timely manner



Lighten the Financial Burden of your PBM Program

For decades, unit or transactional costs have been the standard for measuring cost effectiveness. Helios considers this, plus much more. Our innovative approach factors in not just the cost of a single prescription, but the overall savings incurred when:

- Unnecessary prescriptions are never filled
- Clinical improvements return injured people to activity sooner
- Claims are processed faster, minimizing paperwork and man hours
- New opportunities are proactively enabled
- Misuse and abuse is minimized

These savings far exceed those of simple transaction costs. We know this is not the way the industry is accustomed to operating, but we sure believe it's the right way to see the big picture.

Want to **brighten** your program? Switching is easy.

You'll find the process of switching to Helios smooth and easy. Led by a dedicated project implementation manager and coordinated through a cross-functional team, your transition will be:

- Seamless, so work can continue uninterrupted
- Thoroughly considered by a diverse core team
- Time-tested, with a series of steps designed for accuracy
- Fast and reliable, so stress is minimized, if not eliminated entirely

Through ongoing collaboration, product innovation, and service enhancements, we are lighting the way forward in workers' compensation and auto no-fault pharmacy benefit management. Join us, so that together we can light the way to better outcomes.



Call 877.869.2764 | Visit HeliosComp.com